

Cash Flow Forecasting for Lifting & Cash Calls Training Course

OGI-1120 · 5 days · 15 CPD hours · English

Overview

Cash Flow Forecasting is a core treasury capability for oil and gas organisations managing lifting proceeds, joint venture funding, capital expenditure, operating expenditure, taxation, royalties and banking commitments. The Cash Flow Forecasting for Lifting & Cash Calls Training Course from Institute For Oil & Gas Training develops practical capability to build, challenge and maintain reliable cash forecasts across complex petroleum operations.

Oil and gas cash positions are shaped by operational schedules, cargo liftings, production performance, partner funding arrangements, procurement commitments, tax obligations and banking processes. Unlike simpler corporate environments, petroleum cash flows often involve irregular receipts and significant payment commitments that require careful timing analysis. A forecast that records expected values without accurately reflecting timing can distort liquidity visibility and create avoidable pressure on treasury, finance and operating teams.

This course focuses on the practical application of Cash Flow Forecasting within upstream and integrated oil and gas environments. It examines lifting proceeds timing, cash call inflows and outflows, capital expenditure phasing, payment run scheduling, tax and royalty payment dates, partner receipt timing, seasonality of operations, and contingency and buffer assumptions.

The programme addresses the need for treasury and finance professionals to connect operational information with financial cash movements. Production forecasts, lifting schedules, cargo nominations, joint venture budgets, procurement commitments and expenditure plans all influence liquidity. Effective forecasting therefore requires collaboration between treasury, finance, production, commercial, supply chain, tax, accounting and joint venture teams.

Participants examine how forecast assumptions are developed, validated, challenged and translated into short-term and medium-term cash positions. Particular attention is given to the difference between accounting recognition and actual cash settlement, as well as the importance of payment dates, receipt dates, banking cut-offs and operational events.

The course also addresses the relationship between cash calls and partner funding. Joint venture operations frequently depend on timely funding from participating interests, while operators need to manage expenditure commitments and communicate funding requirements accurately. Strong forecasting supports better cash call preparation, clearer partner communication and more disciplined liquidity management.

Lifting proceeds require equally careful attention. The timing of production, cargo nomination, lifting, invoicing, settlement and receipt can create material differences between expected sales value and available cash. Forecasting professionals need to understand these stages and reflect realistic receipt assumptions rather than treating contractual or accounting events as immediate cash movements.

Capital expenditure introduces another important forecasting challenge. Major projects, drilling programmes, facility modifications and development activities often involve staged commitments and payment milestones. Capital expenditure phasing allows treasury teams to reflect the expected timing of cash requirements and distinguish planned expenditure from committed and unavoidable payments.

The course also considers seasonality of operations. Maintenance campaigns, weather conditions, drilling activity, turnaround schedules, production cycles and planned operational events can affect both expenditure and receipts. Incorporating these operational patterns improves the usefulness of cash forecasts and supports better liquidity planning.

Institute For Oil & Gas Training delivers this programme for professionals who need a commercially relevant understanding of petroleum cash forecasting. The course connects treasury disciplines with operational and financial information so that participants can produce forecasts that support decision-making, cash mobilisation, payment planning and financial control.

Objectives

- Apply Cash Flow Forecasting principles to oil and gas treasury operations
- Build integrated forecasts covering operating, investing and financing cash movements
- Assess lifting proceeds timing and its effect on available liquidity
- Analyse cash call inflows and outflows across joint venture operations
- Translate production and lifting schedules into realistic cash receipt assumptions
- Develop capital expenditure phasing that reflects expected payment requirements
- Integrate operating expenditure commitments into rolling cash forecasts
- Coordinate payment run scheduling with forecast liquidity requirements
- Identify tax and royalty payment dates and incorporate them into cash planning
- Assess partner receipt timing and its effect on cash availability
- Account for seasonality of operations when developing forecast assumptions
- Establish appropriate contingency and buffer assumptions
- Distinguish contractual, accounting and operational events from actual cash movements

- Analyse forecast versus actual cash flow performance
- Identify major sources of forecasting variance
- Improve communication between treasury, finance, operations and commercial teams
- Strengthen short-term liquidity visibility
- Support more disciplined cash call preparation and funding requirements
- Improve the quality of information provided to senior treasury and finance management
- Establish a structured approach to maintaining rolling cash forecasts

Training methodology

The Cash Flow Forecasting for Lifting & Cash Calls Training Course uses a practical corporate training methodology designed around real oil and gas treasury situations. The delivery combines structured technical explanations with applied exercises, forecasting scenarios, case studies, group analysis and practical modelling activities.

Participants work through realistic cash flow situations involving lifting receipts, cash calls, operating expenditure, capital expenditure, taxation, royalties, supplier payments and partner funding. These scenarios demonstrate how individual assumptions influence overall liquidity and why timing accuracy is essential.

Case studies are used to examine forecasting challenges across upstream petroleum operations. Participants assess production and lifting information, expected receipts, expenditure commitments and payment schedules before developing an integrated cash position.

Forecasting simulations provide an opportunity to test assumptions against changing operational circumstances. Participants examine scenarios involving delayed lifting proceeds, revised expenditure schedules, changes in capital expenditure phasing and variations in partner receipt timing.

Group exercises focus on the interaction between treasury and other functions. Participants consider how information from production, commercial, procurement, tax, accounting and joint venture teams feeds into the treasury forecast.

Practical forecasting exercises also address variance analysis. Participants compare forecast assumptions with actual cash movements, identify the reasons for deviations and determine how forecast assumptions should be updated.

The methodology places emphasis on judgement, data quality and timing discipline. Participants learn to distinguish committed cash flows from uncertain assumptions and to apply appropriate contingency and buffer assumptions without creating unnecessary conservatism.

Organisational impact

Effective Cash Flow Forecasting gives oil and gas organisations stronger visibility over liquidity requirements and expected cash availability. This supports more disciplined treasury planning across production operations, joint ventures, projects and corporate functions.

Improved lifting proceeds timing analysis helps organisations align expected receipts with actual settlement patterns. Treasury teams gain clearer visibility of when cash becomes available rather than relying solely on production volumes, sales values or accounting recognition.

More accurate cash call inflows and outflows improve joint venture funding management. Organisations can establish clearer funding requirements, identify anticipated shortfalls and communicate cash requirements to partners using a structured forecasting process.

Better capital expenditure phasing strengthens liquidity planning for development projects and major operational programmes. Treasury teams gain improved visibility of expected payment requirements and can coordinate funding with project and procurement schedules.

Payment run scheduling becomes more closely aligned with cash availability. This supports better prioritisation of payments, improved control over payment commitments and reduced pressure created by poorly timed disbursements.

Integrating tax and royalty payment dates into the forecast provides a more complete view of recurring and significant cash obligations. Finance and treasury teams can plan around known government-related payment requirements instead of treating them as isolated events.

Improved partner receipt timing assumptions strengthen the reliability of joint venture liquidity forecasts. This is particularly important where operator expenditure occurs before partner funding is received.

Accounting for seasonality of operations improves forecasting quality during periods of planned maintenance, drilling activity, production changes and other operational events that influence cash requirements.

The use of contingency and buffer assumptions supports disciplined liquidity management. Rather than applying arbitrary reserves, organisations can establish assumptions based on identified forecast uncertainty and known operational risks.

A stronger forecast process also improves variance analysis. Management teams can distinguish errors in timing, inaccurate assumptions, operational changes and unexpected cash movements, supporting more effective corrective action.

The course contributes to stronger cross-functional coordination because treasury forecasts depend on information from operations, commercial, procurement, tax, accounting and joint venture management. A common forecasting framework improves the consistency and usability of information shared across these functions.

Personal impact

Participants develop a stronger understanding of how oil and gas operational activities translate into cash movements. This enables treasury and finance professionals to interpret operational information more effectively when preparing forecasts.

Professionals strengthen their ability to construct and review rolling cash flow forecasts. They learn to identify key assumptions, challenge unrealistic timing expectations and focus attention on the cash movements with the greatest impact on liquidity.

Participants improve their understanding of lifting proceeds and the relationship between cargo activity, commercial arrangements and actual receipt timing. This supports more accurate short-term cash planning.

The course also develops stronger cash call analysis skills. Participants gain practical insight into how partner funding requirements are determined, forecasted and monitored.

Treasury professionals strengthen their ability to work with capital expenditure plans and payment schedules. This improves communication with project teams, procurement departments and finance functions.

Participants also develop better variance analysis capabilities. They learn to investigate differences between forecast and actual cash movements and identify whether variances result from timing, operational changes, assumption errors or unexpected transactions.

For finance professionals, the course strengthens the connection between accounting information and treasury requirements. For treasury professionals, it improves understanding of the operational and commercial information behind forecast movements.

The programme also supports career development by strengthening a capability that sits across treasury, financial planning, joint venture accounting, commercial finance and corporate finance. Participants gain a more integrated perspective of petroleum liquidity management and cash planning.

Who should attend

Treasury Managers and Treasury Professionals

Designed for professionals responsible for liquidity planning, cash positioning, cash forecasting, banking relationships and treasury reporting within oil and gas organisations.

Cash Management Specialists

Relevant for specialists responsible for daily cash visibility, bank balances, expected receipts, payment requirements and short-term liquidity management.

Finance Managers and Financial Controllers

Supports finance professionals who need to connect financial information, expenditure plans and operational activity with actual cash requirements.

Joint Venture Finance Professionals

Useful for professionals responsible for cash calls, partner funding requirements, expenditure recovery and joint venture financial coordination.

Petroleum Accountants

Provides practical insight into the relationship between accounting information, lifting activity, expenditure commitments and cash settlement.

Financial Planning and Analysis Professionals

Relevant for professionals involved in forecasting, budgeting, variance analysis and financial planning across petroleum operations.

Commercial Finance Professionals

Supports professionals who work with production, lifting, sales, cargo schedules and commercial cash receipt assumptions.

Project Finance and Project Controls Professionals

Useful for professionals responsible for capital expenditure programmes, project commitments, payment milestones and expenditure phasing.

Tax and Royalty Finance Professionals

Relevant for professionals who provide information on tax obligations, royalty payments and expected government-related cash requirements.

Senior Finance and Treasury Management

Suitable for managers and senior professionals who review liquidity forecasts, funding requirements, cash positions and treasury performance.

Course outline

Foundations of Petroleum Cash Flow Forecasting

This module establishes the foundations of Cash Flow Forecasting within oil and gas treasury operations. It examines the structure of petroleum cash movements and the relationship between operational events, financial commitments and actual cash settlement.

Lifting Proceeds and Partner Cash Calls

This module focuses on the timing of cash receipts and funding flows associated with petroleum lifting activities and joint venture operations. Participants examine how commercial and operational schedules influence treasury liquidity.

Expenditure, Capital Phasing and Payment Planning

This module examines the expenditure side of petroleum cash forecasting. It focuses on capital expenditure phasing, operating commitments and payment run scheduling to create realistic projections of cash requirements.

Tax, Royalties and Operational Seasonality

This module addresses cash obligations that require careful timing within petroleum operations. Participants examine tax and royalty payment dates alongside operational seasonality and recurring expenditure patterns.

Integrated Forecasting, Variance Analysis and Treasury Control

This module brings the forecasting process together into an integrated treasury framework. Participants consolidate receipts, cash calls, expenditure, tax obligations, royalties, payment schedules and contingency assumptions into a coherent liquidity forecast.

Scheduled dates

Dates	Venue	Format	Fee
05 - 09 Oct 2026	Abu Dhabi, United Arab Emirates	In person	£3,800
05 - 09 Oct 2026	Abuja, Nigeria	In person	£3,800
05 - 09 Oct 2026	Accra, Ghana	In person	£3,800
05 - 09 Oct 2026	Addis Ababa, Ethiopia	In person	£3,800
05 - 09 Oct 2026	Al Ain, United Arab Emirates	In person	£3,800
05 - 09 Oct 2026	Al Khobar, Saudi Arabia	In person	£3,800
05 - 09 Oct 2026	Alberta, Canada	In person	£3,800
05 - 09 Oct 2026	AlUla, Saudi Arabia	In person	£3,800
05 - 09 Oct 2026	Amman, Jordan	In person	£3,800
05 - 09 Oct 2026	Amsterdam, Netherlands	In person	£3,800
05 - 09 Oct 2026	Athens, Greece	In person	£3,800
05 - 09 Oct 2026	Baku, Azerbaijan	In person	£3,800
05 - 09 Oct 2026	Barcelona, Spain	In person	£3,800
05 - 09 Oct 2026	Berlin, Germany	In person	£3,800
05 - 09 Oct 2026	Boston, United States	In person	£3,800
05 - 09 Oct 2026	Brussels, Belgium	In person	£3,800
05 - 09 Oct 2026	Budapest, Hungary	In person	£3,800
05 - 09 Oct 2026	Cairo, Egypt	In person	£3,800
05 - 09 Oct 2026	Cape Town, South Africa	In person	£3,800
05 - 09 Oct 2026	Casablanca, Morocco	In person	£3,800

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05 - 09 Oct 2026	Dammam, Saudi Arabia	In person	£3,800
05 - 09 Oct 2026	Dhahran, Saudi Arabia	In person	£3,800
05 - 09 Oct 2026	Doha, Qatar	In person	£3,800
05 - 09 Oct 2026	Dubai, United Arab Emirates	In person	£3,800
05 - 09 Oct 2026	Edinburgh, United Kingdom	In person	£3,800
05 - 09 Oct 2026	Edmonton, Canada	In person	£3,800
05 - 09 Oct 2026	Frankfurt, Germany	In person	£3,800
05 - 09 Oct 2026	Geneva, Switzerland	In person	£3,800
05 - 09 Oct 2026	Houston, United States	In person	£3,800
05 - 09 Oct 2026	Istanbul, Turkey	In person	£3,800
05 - 09 Oct 2026	Jakarta, Indonesia	In person	£3,800
05 - 09 Oct 2026	Jeddah, Saudi Arabia	In person	£3,800
05 - 09 Oct 2026	Jubail, Saudi Arabia	In person	£3,800
05 - 09 Oct 2026	Khamis Mushait, Saudi Arabia	In person	£3,800
05 - 09 Oct 2026	Kigali, Rwanda	In person	£3,800
05 - 09 Oct 2026	Kuala Lumpur, Malaysia	In person	£3,800
05 - 09 Oct 2026	Lisbon, Portugal	In person	£3,800
05 - 09 Oct 2026	Liverpool, United Kingdom	In person	£3,800
05 - 09 Oct 2026	London, United Kingdom	In person	£3,800
05 - 09 Oct 2026	Los Angeles, United States	In person	£3,800
05 - 09 Oct 2026	Luanda, Angola	In person	£3,800
05 - 09 Oct 2026	Madrid, Spain	In person	£3,800
05 - 09 Oct 2026	Manama, Bahrain	In person	£3,800
05 - 09 Oct 2026	Marbella, Spain	In person	£3,800
05 - 09 Oct 2026	Marrakech, Morocco	In person	£3,800
05 - 09 Oct 2026	Miami, United States	In person	£3,800

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05 - 09 Oct 2026	Milan, Italy	In person	£3,800
05 - 09 Oct 2026	Munich, Germany	In person	£3,800
05 - 09 Oct 2026	Muscat, Oman	In person	£3,800
05 - 09 Oct 2026	Nairobi, Kenya	In person	£3,800
05 - 09 Oct 2026	New York, United States	In person	£3,800
05 - 09 Oct 2026	Nice, France	In person	£3,800
05 - 09 Oct 2026	Oslo, Norway	In person	£3,800
05 - 09 Oct 2026	Paris, France	In person	£3,800
05 - 09 Oct 2026	Port Louis, Mauritius	In person	£3,800
05 - 09 Oct 2026	Prague, Czech Republic	In person	£3,800
05 - 09 Oct 2026	Pretoria, South Africa	In person	£3,800
05 - 09 Oct 2026	Riyadh, Saudi Arabia	In person	£3,800
05 - 09 Oct 2026	Rome, Italy	In person	£3,800
05 - 09 Oct 2026	Sarajevo, Bosnia and Herzegovina	In person	£3,800
05 - 09 Oct 2026	Sharm El Sheikh, Egypt	In person	£3,800
05 - 09 Oct 2026	Singapore	In person	£3,800
05 - 09 Oct 2026	Stockholm, Sweden	In person	£3,800
05 - 09 Oct 2026	Tokyo, Japan	In person	£3,800
05 - 09 Oct 2026	Toronto, Canada	In person	£3,800
05 - 09 Oct 2026	Tromso, Norway	In person	£3,800
05 - 09 Oct 2026	Vienna, Austria	In person	£3,800
05 - 09 Oct 2026	Zagreb, Croatia	In person	£3,800
05 - 09 Oct 2026	Zurich, Switzerland	In person	£3,800
05 - 09 Oct 2026	Nouakchott, Mauritania	In person	£3,800
05 - 09 Oct 2026	Online, Virtual	Online	£3,800
01 - 05 Feb 2027	Abu Dhabi, United Arab Emirates	In person	£3,800

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01 - 05 Feb 2027	Abuja, Nigeria	In person	£3,800
01 - 05 Feb 2027	Accra, Ghana	In person	£3,800
01 - 05 Feb 2027	Addis Ababa, Ethiopia	In person	£3,800
01 - 05 Feb 2027	Al Ain, United Arab Emirates	In person	£3,800
01 - 05 Feb 2027	Al Khobar, Saudi Arabia	In person	£3,800
01 - 05 Feb 2027	Alberta, Canada	In person	£3,800
01 - 05 Feb 2027	AlUla, Saudi Arabia	In person	£3,800
01 - 05 Feb 2027	Amman, Jordan	In person	£3,800
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01 - 05 Feb 2027	Edinburgh, United Kingdom	In person	£3,800
01 - 05 Feb 2027	Edmonton, Canada	In person	£3,800
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01 - 05 Feb 2027	Geneva, Switzerland	In person	£3,800
01 - 05 Feb 2027	Houston, United States	In person	£3,800
01 - 05 Feb 2027	Istanbul, Turkey	In person	£3,800
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04 - 08 Oct 2027	Alberta, Canada	In person	£3,800
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04 - 08 Oct 2027	Berlin, Germany	In person	£3,800
04 - 08 Oct 2027	Boston, United States	In person	£3,800

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04 - 08 Oct 2027	Casablanca, Morocco	In person	£3,800
04 - 08 Oct 2027	Dammam, Saudi Arabia	In person	£3,800
04 - 08 Oct 2027	Dhahran, Saudi Arabia	In person	£3,800
04 - 08 Oct 2027	Doha, Qatar	In person	£3,800
04 - 08 Oct 2027	Dubai, United Arab Emirates	In person	£3,800
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04 - 08 Oct 2027	Jakarta, Indonesia	In person	£3,800
04 - 08 Oct 2027	Jeddah, Saudi Arabia	In person	£3,800
04 - 08 Oct 2027	Jubail, Saudi Arabia	In person	£3,800
04 - 08 Oct 2027	Khamis Mushait, Saudi Arabia	In person	£3,800
04 - 08 Oct 2027	Kigali, Rwanda	In person	£3,800
04 - 08 Oct 2027	Kuala Lumpur, Malaysia	In person	£3,800
04 - 08 Oct 2027	Lisbon, Portugal	In person	£3,800
04 - 08 Oct 2027	Liverpool, United Kingdom	In person	£3,800
04 - 08 Oct 2027	London, United Kingdom	In person	£3,800
04 - 08 Oct 2027	Los Angeles, United States	In person	£3,800
04 - 08 Oct 2027	Luanda, Angola	In person	£3,800

Dates	Venue	Format	Fee
04 - 08 Oct 2027	Madrid, Spain	In person	£3,800
04 - 08 Oct 2027	Manama, Bahrain	In person	£3,800
04 - 08 Oct 2027	Marbella, Spain	In person	£3,800
04 - 08 Oct 2027	Marrakech, Morocco	In person	£3,800
04 - 08 Oct 2027	Miami, United States	In person	£3,800
04 - 08 Oct 2027	Milan, Italy	In person	£3,800
04 - 08 Oct 2027	Munich, Germany	In person	£3,800
04 - 08 Oct 2027	Muscat, Oman	In person	£3,800
04 - 08 Oct 2027	Nairobi, Kenya	In person	£3,800
04 - 08 Oct 2027	New York, United States	In person	£3,800
04 - 08 Oct 2027	Nice, France	In person	£3,800
04 - 08 Oct 2027	Oslo, Norway	In person	£3,800
04 - 08 Oct 2027	Paris, France	In person	£3,800
04 - 08 Oct 2027	Port Louis, Mauritius	In person	£3,800
04 - 08 Oct 2027	Prague, Czech Republic	In person	£3,800
04 - 08 Oct 2027	Pretoria, South Africa	In person	£3,800
04 - 08 Oct 2027	Riyadh, Saudi Arabia	In person	£3,800
04 - 08 Oct 2027	Rome, Italy	In person	£3,800
04 - 08 Oct 2027	Sarajevo, Bosnia and Herzegovina	In person	£3,800
04 - 08 Oct 2027	Sharm El Sheikh, Egypt	In person	£3,800
04 - 08 Oct 2027	Singapore	In person	£3,800
04 - 08 Oct 2027	Stockholm, Sweden	In person	£3,800
04 - 08 Oct 2027	Tokyo, Japan	In person	£3,800
04 - 08 Oct 2027	Toronto, Canada	In person	£3,800
04 - 08 Oct 2027	Tromso, Norway	In person	£3,800
04 - 08 Oct 2027	Vienna, Austria	In person	£3,800

Dates	Venue	Format	Fee
04 - 08 Oct 2027	Zagreb, Croatia	In person	£3,800
04 - 08 Oct 2027	Zurich, Switzerland	In person	£3,800
04 - 08 Oct 2027	Nouakchott, Mauritania	In person	£3,800
04 - 08 Oct 2027	Online, Virtual	Online	£3,800

Certificate

Certificate of Completion

Attendees who successfully finish the Cash Flow Forecasting for Lifting & Cash Calls Training Course receive a Certificate of Completion from Institute For Oil & Gas Training.

Attendance Requirement

The certificate is provided upon completion of the course subject to meeting the Institute For Oil & Gas Training attendance requirement and participating in the scheduled programme activities.